

To whom it may concern,

Mita Kalip Ve Dokum Sanayii A.S., which focuses on die casting, machining, plastic injection, assembly operations, is founded in 1967 in Istanbul. 72% of its customers are OEM companies, and %77 of its total sales are exportation. The main customers of Mita are Daimler AG, Mercedes-Benz, Evobus, FCA US LLC (Chrysler) and Wabco. We have approximately 100 machines including die-casting, turning, milling, trimming machines and some smoothing equipments.

We had met with Doruk Otomasyon in 2013. Before meeting, we had done some researches about how to control, measure, and manage our production line. Thus, we contacted with Doruk Otomasyon.

All related managers joined the meeting. After presentation at the meeting, nobody asked questions because everybody was satisfied, and information was fair.

Purchasing decision was taken within 1 week. Firstly, our system, operators and engineers had to be ready for Doruk Otomasyon. We overviewed our scrap, break-down codes, product codes. It took 3 months. The installation process was very short.

Before Doruk Otomasyon, the justification of the data are uncertain because operators were edited production information (production quantity, scrap quantity, break-down times) themselves. The analysis were done 1 day later. Now, we have been getting information from 100 machines every 5 seconds.

All of our perspective and decision making structures have changed. It has changed our business speak, we have started to talk about right values, and Mita has started to speak same language. Doruk Otomasyon makes us:

- To measure quickly
- To reach problem quickly
- To solve problem quickly.

After installation process, adoption took 3 months in our company. Within 3 years our OEE increases %12, and our operating profit ratio increases %2.

Our top management indicates that the most crucial milestone is Doruk Otomasyon. Thanks to Doruk Otomasyon, Mita is part of Industry 4.0. Our expectations are to improve and manage our company with true values, to make quick and true decisions.

Mustafa Can ERCAN
Board Member

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